# National Private Equity Program Performance Update - Q4 2016

Presented to

The Council Investment Committee of The New Mexico State Investment Council May 2, 2017

## **DISCLAIMER**

The following presentation relies on information provided by third parties, including the New Mexico State Investment Council ("NM SIC"), NM SIC's General Partners and/or Invient, NM SIC's data provider. The analysis included herein is dependent on such information being complete and accurate in all material respects. Additionally, the analysis utilizes forward-looking information that is derived in part from longer-term historical data provided by third-party sources and considerable effort is made to use available information to forecast these returns and cash flow patterns.

In addition, projected results, if any, are based on a number of assumptions, including returns, fund size, economic terms, targeted investment allocation and other factors. Due to various risks and uncertainties, the projections in this presentation may differ materially from actual results or change significantly if any one or more of the assumptions are changed. As such, undue reliance should not be placed on such information.

Nothing herein is intended to serve as investment advice, a recommendation of any particular investment or type of investment, a suggestion of merits of purchasing or selling securities, or an invitation or inducement to engage in investment activity. This report is solely for the use of NM SIC's personnel.



## **Q4 2016 PERFORMANCE UPDATE**



## Performance Dashboard

## Quarter-over-quarter net asset value increased by \$29.2 million

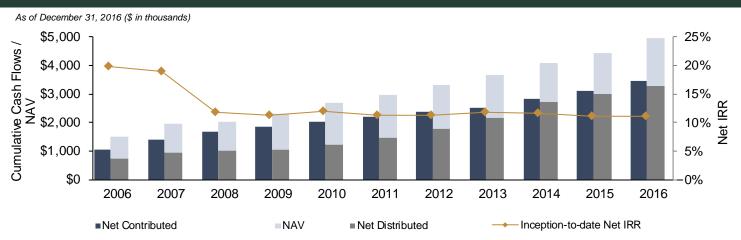
#### NM SIC National Private Equity Performance (by Investment Strategy)

As of December 31, 2016 (\$ in millions)

As at December 31, 2010 (4 in minimals)															
	# of				Net	Net			Total Net Multiple <sup>1</sup>		Itiple <sup>1</sup>	Net IRR <sup>1</sup>			
Strategy	Funds	С	ommit.	Со	ntributed	Di	stributed		NAV		Value	12/31/2016	12/31/2015	12/31/2016	12/31/2015
<b>Active Commitments</b>															
Venture Capital	14	\$	210.0	\$	206.4	\$	180.1	\$	31.2	\$	211.2	1.02x	1.06x	0.3%	0.8%
Growth Equity	15		538.1		328.5		161.6		294.7		456.3	1.39x	1.28x	8.8%	6.2%
Buyout	63		2,629.2		1,624.4		1,406.7		1,042.5		2,449.2	1.51x	1.54x	11.9%	12.0%
Special Situations	25		996.2		593.9		493.3		285.9		779.2	1.31x	1.33x	7.6%	8.0%
Sub-total	117	\$	4,373.5	\$	2,753.2	\$	2,241.7	\$	1,654.3	\$	3,896.0	1.42x	1.42x	9.0%	8.9%
Liquidated Funds	34		290.8		278.4		398.0		-		398.0	1.43x	1.52x	14.8%	16.9%
Sold Funds	46		457.5		423.6		655.9		-		655.9	1.55x	1.55x	26.6%	26.6%
Grand Total	197	\$	5,121.7	\$	3,455.2	\$	3,295.6	\$	1,654.3	\$	4,949.9	1.43x	1.44x	11.1%	11.2%

Source: Invient

#### **Cumulative Investment Performance**





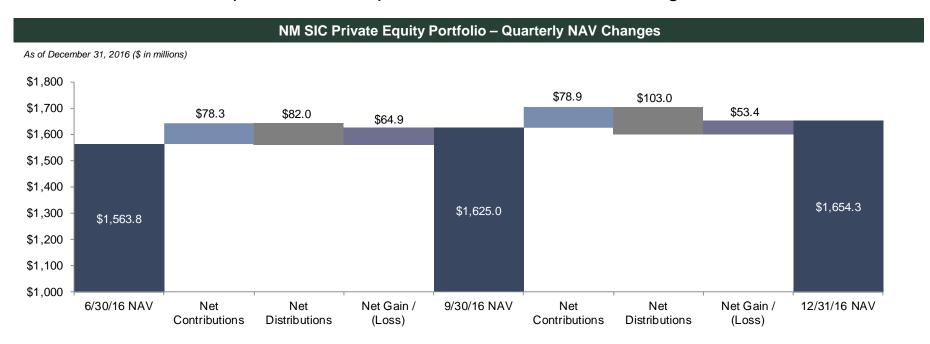
Source: Invient

<sup>&</sup>lt;sup>1</sup> Performance since inception

## QUARTER-OVER-QUARTER PERFORMANCE

### Distributions outpaced contributions by \$24.1 million in Q4 2016

- In Q4 2016, Venture Capital generated a net loss of \$4.4 million, while Buyout, Growth Equity and Special Situations generated net gains of \$39.6 million, \$13.4 million and \$4.8 million, respectively
- □ 56 funds reported net gains, while 52 funds reported net losses
- Across all funds, the portfolio has experienced a \$118.3 million net gain in 2H 2016.



Source: Invient.

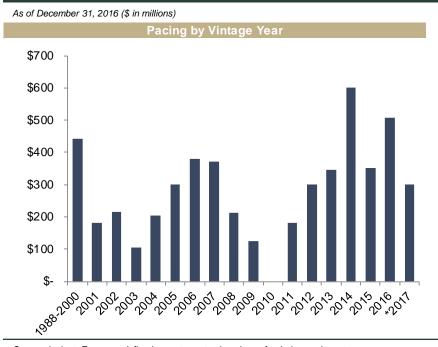


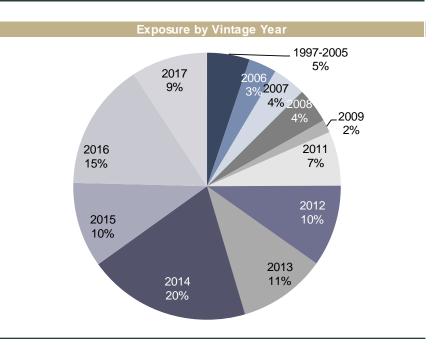
## **DIVERSIFICATION: VINTAGE YEAR**

### The Program has exposure across multiple vintage years

- ☐ Current strategy targets an annual pace of \$550 million to \$650 million (assuming 12% target)
  - The SIC approved six commitments totaling \$550 million in 2016, with \$300 million of past commitments being classified as a 2017 vintage year based on the fund's first cash flow
  - Additionally, the SIC approved one commitment totaling \$100 million in 2017

#### Diversification and Pacing by Vintage Year – NM SIC National Private Equity Program Active Commitments





Source: Invient. Exposure defined as net asset value plus unfunded commitments.

Vintage year defined by the first cash flow of the fund.

<sup>\*</sup> Includes commitments approved in 2016, which were reclassified to 2017 based on the fund's first cash flow.



## **DIVERSIFICATION: STRATEGY**

## Portfolio is within current strategy allocation targets

#### **Strategy Allocation**

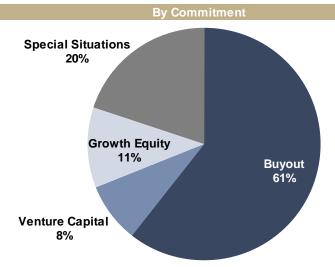
As of December 31, 2016 (\$ in millions)

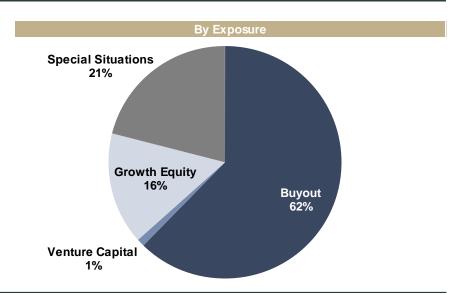
	Target Allocation				NA	V	Unfur	nded	Total Ex	posure
Strategy	Low		High		\$	%	\$	%	\$	%
Venture Capital	0%	-	10%	\$	31.2	2%	\$ 3.6	0%	\$ 34.8	1%
Growth Equity	10%	-	20%		294.7	18%	212.2	13%	506.8	16%
Buyout	50%	-	70%		1,042.5	63%	982.6	62%	2,025.2	62%
Special Situations	10%	-	25%		285.9	17%	397.0	25%	682.9	21%
Total				\$	1,654.3	100%	\$ 1,595.4	100%	\$ 3,249.6	100%

Source: Data from Invient and target allocations from January 24, 2012 strategy presentation to NM SIC. Target allocation refers to portfolio's total exposure (NAV + Unfunded).

#### **Diversification by Strategy - NM SIC National Private Equity Program Active Commitments**

As of December 31, 2016





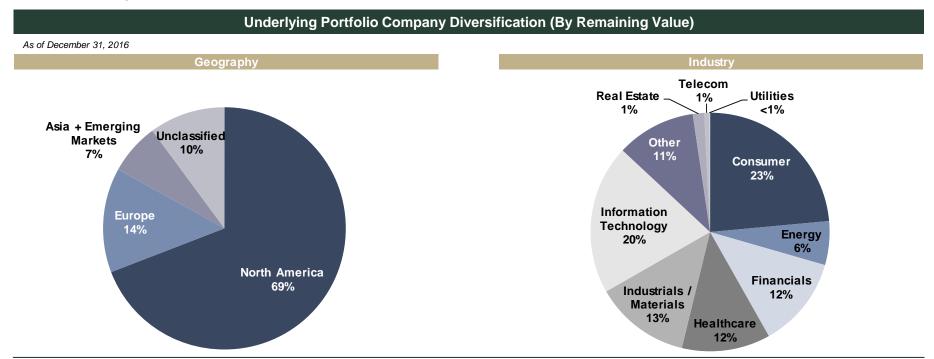
Source: Invient. Exposure defined as net asset value plus unfunded commitments.



## DIVERSIFICATION: GEOGRAPHY AND INDUSTRY

#### Portfolio is concentrated in North America and diversified across industries

- ☐ Geographic diversification is based on the headquarters of the underlying portfolio companies
- The portfolio's exposure to Europe (target of 15% to 25%) is expected to increase over time due to recent commitments
- The underlying companies are diversified across a number of industries, with consumer companies having the largest allocation and information technology companies having the second largest allocation



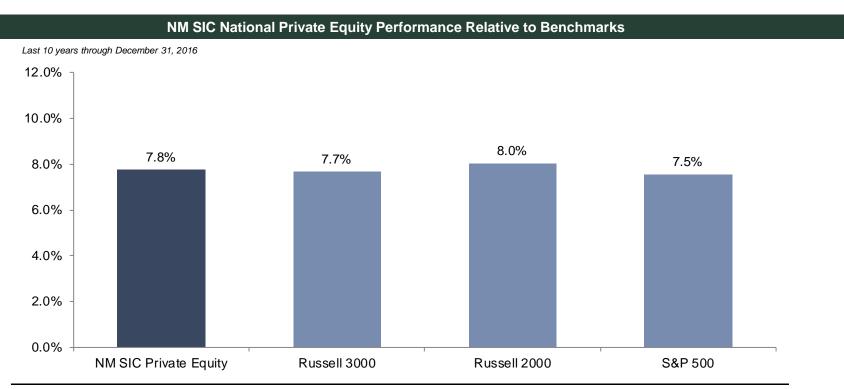
Source: Invient. Does not include liquidated or sold funds.

Geography and industry based on the headquarters and primary industry of the underlying portfolio companies..



## Public Market Equivalent Performance - 10-Year

Private equity performance has performed above the Russell 3000 and S&P 500 and below the Russell 2000



Source: Invient.



## **APPENDIX**



# Performance Dashboard (Total)

#### **NM SIC National Private Equity Performance Since Inception**

As of December 31, 2016 (\$ in millions)

	# of			Net		Net				Total	Net Multiple <sup>1</sup>		Net IRR <sup>1</sup>	
Strategy	Funds	С	ommit.	Со	ntributed	Dis	stributed	NAV		Value	12/31/2016	12/31/2015	12/31/2016	12/31/2015
Venture Capital	57	\$	426.4	\$	406.1	\$	472.2	\$ 31.2	\$	503.4	1.24x	1.26x	10.6%	11.1%
Growth Equity	20		571.8		361.9		202.8	294.7		497.5	1.37x	1.35x	10.2%	9.7%
Buyout	91		3,103.8		2,069.3		2,094.5	1,042.5		3,137.0	1.52x	1.54x	12.2%	12.2%
Special Situations	29		1,019.7		617.9		526.1	285.9		812.0	1.31x	1.33x	7.8%	8.2%
Grand Total	197	\$	5,121.7	\$	3,455.2	\$	3,295.6	\$ 1,654.3	\$	4,949.9	1.43x	1.44x	11.1%	11.2%

Source: Invient



<sup>&</sup>lt;sup>1</sup> Performance since inception



Copyright © 2017 by Pavilion Alternatives Group, LLC